

RYAN NOVAK

SALES ENGINEER



CONTACT

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ADDRESS

Altamonte Springs, FL 32701

PROFILE

Self-motivated, fast learner with high energy to meet daily tasks and established goals in a time-conscious manner. Team player with productive and independent work habits.

Excellent written and verbal communicator; retains product knowledge with strong analytical skills and programming background, combined with sound judgement to protect company interests and recognize growth opportunities.

EXPERIENCE

- **BRITEPOOL | ORLANDO | APR 2019 - PRESENT**
Sales Engineer
Leading identity resolution company with a consumer-first privacy approach.
- **SONOBI | ORLANDO | FEB 2014 - APR 2019**
Director of Technical Operations
Sonobi is an advertising technology company working with publishers, media agencies, and advertiser brands to drive results.
- **EXECUTIVE TRAVEL LINK | ORLANDO | MAR 2012 - JAN 2014**
Director of Product and Sales
Wholesale travel tour operator providing discount hotels to travel agencies and consumers.
- **PSI MARKETING | ORLANDO | AUG 2011 - FEB 2012**
Lead Account Executive
PSI specializes in outsourced sales and client acquisition for Fortune 500 companies.
- **TOURICO HOLIDAYS | ORLANDO | OCT 2005 - FEB 2011**
Director of Product Development
World's leading bedbank. Proprietary technology helps providers of travel services distribute their offering to sellers globally.

EDUCATION

COMPUTER SCIENCE
Full Sail University / Orlando FL
2002-2004

SKILLS

// TECHNICAL SKILLS

- Adobe Suite
- HTML
- BI Tools
- Excel Proficiency
- Microsoft Office Suite

// PROFESSION SKILLS

- Problem Solving
- Critical Thinking
- Leadership
- Time Management

SOCIAL

- LinkedIn: @ryan-novak-385565a
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